



# KCOM

## Royal College of Nursing

“KCOM conceived a solution that would address our day-to-day challenges as well as considering our future needs. In KCOM we have found a supplier that we can rely on to make recommendations that are right for our business, because they’ve taken the time to understand it.”

# Creating a collaborative partnership

**Solution** – Managed WAN

**Coverage** – UK wide, 17 sites

The Royal College of Nursing (RCN) is the world's largest nursing union and professional body, representing more than 435,000 members. RCN hosts all key services within a shared data centre. With their voice services experiencing bandwidth challenges, RCN needed to upgrade their legacy WAN infrastructure to a scalable, resilient network that would deliver both a faster performance today and underpin their future growth. They selected KCOM as their consultative technology partner to work collaboratively with their internal IT teams in delivering their new managed wide area network.

**With no requirement to purchase separate hardware, RCN is able to invest in security in other areas around its virtual server estate.**

RCN's network model allows it to progress colocation and cloud models as appropriate, and invest in its own shared data centre expansion. RCN now operates safe in the knowledge that any downtime or outages will be quickly resolved through their dedicated KCOM technical support, mitigated with resilient circuits.

## Key benefits of the solution include:

- Significantly reduced network congestion with 100Mb/1Gb circuits into all sites
- Cost savings of around £200k per annum in circuit rental, internet circuits and firewall licencing/ support
- Ability to move servers to new cloud environment
- Centralised firewall service and internet breakout
- Faster, more reliable network to support voice services

*“Our business relies on technology to ensure our network of users, who turn to us for support and advice, can stay connected to our resources. We have confidence that our new network will enable us to grow and will deliver business benefits for years to come.”*

Geoff Lewis,  
Technical Operations Manager  
Royal College of Nursing

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